



LKD Aerospace Signs Global Stocking Distribution Agreement With Britax

Agreement Continues Rapid Expansion of Factory New and Surplus Expendable Product Offerings Available Via 'State-of-the Art' B2B E-Commerce Website

October 31, 2000 -- LKD Aerospace announced today the signing of a domestic and international stocking distribution agreement for Britax's factory new and surplus products for the aftermarket. The products will be distributed globally by LKD and featured in LKD Aerospace's *state-of-the-art* B2B e-commerce storefront at www.Lkdaerospace.com. The signing of the Agreement marks a milestone for LKD as it has now signed several agreements with manufacturers this year and is now able to offer thousands of factory new expendables and surplus rotables for most major aircraft platforms. The new product offering includes expendable items that are used on narrow and heavy body commercial jets and turboprop aircraft.

Britax, located in Bellingham, Washington, is a market leader in the design and manufacture of innovative aircraft interior products and solutions for the OEM and refurbishment markets. Products encompassed by this Agreement include interior expendable inventory items such as: door panels, lavatories, sidewalls, latches, bins and other products. They are used on a wide range of aircraft platforms manufactured by various OEM's including Boeing, McDonnell Douglas, Lockheed and Bombardier.

Charlie Seaton, President of Britax, said, "We believe this agreement will expand our aftermarket opportunities, especially within the MRO sector and other related areas. LKD's reputation for service and leading B2B e-business services, along with our customer history with them were key elements in our decision making process."

The agreement encompasses the territories of North America, Asia, Europe, Middle East, Australia and Africa. The agreement excludes Britax key airline accounts.

Mark Chamberlain, President and CEO of LKD, stated, "This is an absolute terrific win for LKD Aerospace and our customers. It brings the quality line of Britax interior products to LKD customers and will enable us to offer a full range of compelling products and services to our global customer base. We look forward to fully integrating Britax's products into our e-business systems, which will better serve the supply chain and substantially reduce transaction costs to our growing list of more than 1700 customers worldwide."

Chamberlain added, "This new Agreement complements many new distribution agreements signed earlier this year and moves us another step forward in LKD's aggressive growth strategy. Combined with our e-business initiatives, recent acquisition of BMR Aviation in Canada and opening of our India sales and software development office, LKD is enhancing its position as an aftermarket leader for customers throughout the world. Our goal is to offer the best value proposition in the aerospace aftermarket. We are better positioned now than anytime in our history to execute our strategy of becoming a leading digitally-based global enterprise with the ability to offer a complete breadth of products and services to the aerospace aftermarket."

Earlier this summer, LKD also signed an exclusive distribution agreement with Ametek Aerospace for surplus and rotatable products as well as stocking distribution agreements with Eagle Air Engineering, Kaddas Enterprises, Dance Air and other manufacturers. In May of this year, LKD launched its new B2B e-commerce website which features more than 2,000,000 parts that can be securely searched, priced and bought entirely online with inventory available in real-time. The site is free and requires users only to register. LKD plans to continue leveraging its unique global distribution capabilities coupled with continued heavy investment in Information Technology and e-commerce. Additional growth initiatives include new distribution agreements, strategic partnering and acquisitions as well as the expansion of its international representative network.

LKD Aerospace distributes factory new expendables, rotatables and surplus inventory to more than 1700 existing customers around the world serving six continents. LKD also offers exchange, consignment and information services through its B2B website at www.Lkdaerospace.com.

Customers include major and regional airlines, repair & overhaul facilities, OEM's and aftermarket service companies. LKD's products are used on Boeing, McDonnell Douglas, Airbus, Embraer and Bombardier jet aircraft as well as Fairchild, Beech and Bombardier turboprop aircraft. LKD has been in business

since 1983.

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