

LKD Aerospace.com

Press Room

LKD Aerospace Opens Sales and Software Development Office in India

Second International Location Accelerates Globalization Efforts and Enhances Information Services Capabilities

August 28, 2000 -- LKD Aerospace established its second international location today with the official opening of its sales and software development office in Hyderabad, India. Hyderabad is recognized worldwide as a leading high-tech center for software development in India. The office's territory responsibilities will be India, Bangladesh and Sri Lanka, Nepal, Mauritius and Thailand. Initial staffing includes a sales manager, software development project manager and software development programmers.

Candie Carpenter, Manager of Information Systems for LKD Aerospace, commented, "We were impressed with the high skill sets of the people we interviewed during our initial visit to set up the office earlier this year. We are especially pleased with the software development talent we were able to recruit to LKD."

LKD is now able to provide 24x7 programming capabilities due to the time zone difference with India. Candie added, "Using the latest technology, the programmers in the U.S. and India can share their code. When LKD U.S. goes home at night, India picks up where the U.S. efforts left off. As India commits their changes at the end of the day, programmers are starting their day here in the U.S. It has really provided a tremendous catalyst for accelerating our information services development efforts."

The new sales manager for LKD Aerospace India, is Prashant Joshi, who has several years of aviation and military sales experience as well as a Master's degree in electronics engineering. Prashant said, "I am excited to grow LKD's sales penetration efforts throughout India. The sales opportunities here are huge and will be growing with the government's plan to open up the Indian aviation industry to the global market."

The new software development project manager is Hemangi Meconda, who has several years experience as Team Leader with strong managing skills in project management. Hemangi is managing the daily programming efforts and development team. Hemangi, commented, "We plan to rapidly develop the software applications needed by LKD. Our goal is to develop high quality cutting-edge applications that quickly expand LKD's information services."

Mark Chamberlain, President and CEO of LKD, added, "The opening of LKD's India office is another key step in accelerating both our globalization and Internet product development strategy."

Earlier this year, LKD acquired the Canadian company BMR Aviation, which was its first international sales office. Also this year, LKD established their *state-of-the-art* B2B e-commerce storefront located at www.Lkdaerospace.com.

LKD Aerospace distributes factory new expendables, rotables and surplus inventory to more than 1700 existing customers around the world serving six continents. LKD also offers exchange, consignment and information services. Customers include major and regional airlines, repair & overhaul facilities, OEM's and aftermarket service companies. LKD's products are used on Boeing, McDonnell Douglas, Airbus, Embraer and Bombardier jet aircraft as well as Fairchild, Beech and Bombardier turboprop aircraft. LKD has been in business since 1983.

For More Information Contact:

LKD Aerospace Marketing and Communications

LKD Aerospace

1125 12th Ave. NW, Suite B-2

Issaquah, WA 98027-8966 USA

Tel: **425-391-0229 x1**

FAX: **425-392-1995**

e-mail: lkdaero.com

Website: www.Lkdaerospace.com