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## **LKD Aerospace Signs Global Stocking Distribution Agreement With Puroflow**

### ***Filter Products Manufacturer Taps LKD Aerospace's B2B E-Commerce and Global Sales Network To Expand Pacific Rim Market***

**January 8, 2002** -- LKD Aerospace announced today the signing of an international stocking distribution agreement for Puroflow's factory new and surplus products for the aftermarket. The products will be distributed throughout the Pacific Rim by LKD and featured in LKD Aerospace's *state-of-the-art* B2B e-commerce storefront at [www.Lkdaerospace.com](http://www.Lkdaerospace.com). LKD is a stocking distributor for many manufacturers and offers thousands of factory new expendables and surplus rotables for most major aircraft platforms. The new Puroflow product line is one of LKD's broadest and includes filter products used on commercial jets, turboprop aircraft, helicopters, engines as well as on wide range of military applications.

Puroflow Corporation, located in Van Nuys, California, is a market leader in the design and manufacture of specialized filtration products and solutions for the OEM and aftermarket. Puroflow is the original equipment manufacturer of filter assemblies, filter elements and screens on many fixed wing and rotary wing aircraft. Used extensively in airframe, engine and flight control systems, Puroflow's products insure reliability and increase the life expectancy of flight critical hardware. These applications include platforms manufactured by various OEM's including Boeing, Bombardier, Rolls Royce and Pratt and Whitney.

Michael Figoff, President of Puroflow, said, "We are excited to add LKD's e-commerce and international distribution capabilities to Puroflow's existing sales channels. We expect LKD to expand our international aftermarket opportunities, especially within Asia and other areas of the Pacific Rim. LKD's rapid sales growth and leading B2B e-business services convinced us that they are the ideal solution to augment our international distribution growth strategy."

In addition to LKD's e-business services, the Agreement was driven by the capabilities of LKD's international sales representative network, which now has in-country representatives throughout Asia including Taiwan, Singapore,

Malaysia, Thailand and other countries. The agreement encompasses the territories of Asia, India, Australia, New Zealand and South America.

Mark Chamberlain, President and CEO of LKD, stated, "We are excited to add Puroflow's quality products to LKD and bring them to our customers. This adds an entirely new product segment for us and will be a core focus area in our new business development efforts. This will both expand our customers and markets throughout the Pacific Rim, which is already a key growth area for LKD. We are integrating Puroflow's very broad product line into our into our e-business systems, which will better integrate the supply chain and substantially reduce transaction costs to our growing list of more than 1700 customers worldwide."

Chamberlain added, "This new Agreement is a strategic win for LKD as it enters us into an entirely new product segment in the aftermarket. Puroflow's broad product line is used on most commercial aircraft and helicopter engine applications, which is a critical new market segment for us. It complements our existing product lines and augments our product offerings to our global customer base. Combined with our e-business initiatives, which includes the addition of SPEC 2000 as well as our EDI and XML electronic transaction initiatives, we continue to enhance our position as an aftermarket leader for customers throughout the world. This strategic win jump-starts an entirely new product segment for LKD as we continue to execute our strategy of becoming a leading digitally-based global enterprise with the ability to offer a complete breadth of products and services to the aerospace aftermarket."

*LKD Aerospace is a B2B e-business stocking distributor of factory new expendables, rotables and surplus inventory to more than 1700 existing customers around the world serving six continents. LKD distributes for aerospace leaders such as Britax, Ametek Aerospace and many others. LKD also offers exchange, consignment and information services through its B2B website at [www.Lkdaerospace.com](http://www.Lkdaerospace.com). Customers include major and regional airlines, repair & overhaul facilities, OEM's and aftermarket service companies. LKD's products are used on Boeing, McDonnell Douglas, Airbus, Embraer and Bombardier jet aircraft as well as Fairchild, Beech and Bombardier turboprop aircraft. LKD has been in business since 1983.*

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