



Sales Associate - Aerospace

LKD Aerospace, a growing aerospace & defense company, in business since 1983, has an immediate opening for a full-time Sales Associate in Snoqualmie, WA. LKD is a Global Distributor, Manufacturer & MRO of Aerospace Components specializing in distribution of factory new aerospace & defense components, FAA-PMA parts, OEM manufacturing of aerospace components for a variety of applications and MRO services. Our Gladiator Technologies Division designs and manufactures high performance MEMS inertial sensors and systems for OEM applications around the world.

Our **Sales Associate** will be responsible for supporting the full sales cycle of all Gladiator Technologies products by initiating, pursuing, and managing inquiries, and maintaining key relationships. Successful candidates will have exceptional interpersonal skills and the ability to communicate technical information in an engaging manner. We are looking for someone who is self-motivated and eager to learn.

Essential Job Duties:

- Effectively present company and products to targeted individuals and small groups in-house, at customer facilities and at conferences
- Coordinate, generate and submit to customer's commercial, technical and program responses
- Input and update the CRM database
- Summarize and present technical, financial, and operations impacts of sales opportunities
- Develop and maintain strong working relationships with customers
- Support sales reporting and forecasting for management review
- Conduct product training for prospective customers
- Conduct and report industry and competitive research
- Perform all other related duties as assigned by management

Qualifications:

- **Bachelor's degree or 3-5 years of related experience** and/or training; or equivalent combination of education and experience
- US citizenship or Permanent Resident required to comply with U.S. DOD citizenship requirements
- Proficient in Microsoft Office Suite, required and familiarity with CRM system highly preferred.
- Ability to prioritize multiple tasks while working in a fast-paced environment
- Strong organizational skills and attention to detail
- Ability to work cooperatively in a small team environment and have strong ethics to do what is right for the customer, the company, and fellow employees

We offer a competitive salary and excellent benefits including a health/dental/vision care package, employer retirement match, life insurance and paid time off.

How to Apply:

Applications are accepted using our online application process. Please go to: <https://careers-hrpsmsi.icims.com/jobs/3113/sales-associate---aerospace/login> to start the online application process. Please submit your resume and cover letter in one PDF or WORD document.

LKD Aerospace is an Equal Opportunity Employer and Drug Free Workplace